

PRESS RELEASE

ISEC7 Group Becomes a United VARs Partner

With the partnership, the EMM expert strengthens its ISEC7 Mobility for SAP solution for mid-market growth.

Hamburg, May 2, 2018 – The enterprise mobility expert [ISEC7 Group](#) (ISEC7) today announced that it has become a partner of the international alliance of SAP solution providers, [United VARs](#). The consortium combines the leading solution providers across the world to guarantee the best service and support for international roll-out projects, ERP optimization projects and cross-border nearshoring. With its long-term experience in the enterprise mobility market and its leading mobile SAP solution, ISEC7 Mobility *for SAP*, ISEC7 brings notable added value to the alliance. Furthermore, ISEC7 customers can now rely on an even broader network with experts all around the globe.

“Being part of United VARs is a win-win situation for all parties – for us, as well as for the consortium and our customers. Partners can benefit from our expertise in the fields of EMM, Application Management, Mobile Security and of course the mobilization of SAP. We are happy to share our insights and learn from others”, says Marco Gocht, CEO ISEC7 and he continues, “Together with this global alliance, we are an even stronger partner for our customers during their digital transformation process.”

Alexander Herfort, Head of Business Development for United VARs, says: “ISEC7 is a valuable solution partner for our alliance, as ISEC7 delivers an up-to date technological framework. This framework mobilizes SAP transactions by saving the investment in ABAP technology and not having to migrate technology. This helps our customers to get the right solution, but also our members to radically extend their own portfolio.”

About ISEC7 Mobility *for SAP*

ISEC7 Mobility *for SAP* fits perfectly to the needs of medium-sized companies - the main customer group of United VARs members:

- Simple and fast online/offline integration with any backend system of SAP Business Suite without middleware or cloud
- Predefined CRM and ERP packages for sales, service, maintenance, production and warehouse
- A combined workflow inbox allows easy access to workflows from different backend systems
- Customer specific enhancements are simply done with existing ABAP know-how
No developer skills for native app development or HTML5 needed due to native generic application for: iOS, Android, Windows 8 & 10 (Phone/Tablet), BlackBerry
- Simply integrates with heavily customized SAP systems
- Different types of secure connections are possible: VPN, reverse proxy or secure container solutions for: BlackBerry Dynamics (Good Dynamics), MobileIron AppConnect, AirWatch, Citrix Worx

About ISEC7 Group

The ISEC7 Group (www.isec7.com) is a global provider of mobile business services and software solutions. The company was one of the first movers to mobilize company and business processes. Today, ISEC7 has numerous renowned companies and governmental organizations as committed customers.

The company continually invests in the evaluation and development of new technologies. ISEC7 solutions have proven to be ground-breaking in the mobility sector, including: ISEC7 EMM Suite, ISEC7 Mobile Exchange Delegate, ISEC7 Mobility *for SAP* and ISEC7 Mobility Cloud.

ISEC7 was founded in Hamburg, Germany, in 2003. The company operates globally with offices in Germany, UK, Spain, Switzerland, USA and Australia.

About United VARs

United VARs (www.united-vars.com) is the leading alliance of SAP solution providers for the mid-market. It consists of 45 market-leading VARs operating in over 90 countries. 10,000 certified SAP consultants serve over 8,000 customers worldwide. To guarantee the very best services to SAP customers, potential United VARs member companies must ensure, through research and consultation with SAP, that they are among the very best in their regions. United VARs members count on multi-industry expertise in over 150 SAP industry solutions and 250 add-ons and have global access to the full SAP portfolio.

Focusing on the collaboration among United VARs members, the alliance's competences concentrate on international SAP roll-outs, ERP optimization projects and cross-border nearshoring. A »cultural fit« can be ensured, thanks to the knowledge about national business rules, regulations, laws and languages. Local and legal requirements are met on-site, and United VARs customers can count on tailored local services and support to enter new markets almost everywhere in the world, supported by global project teams following established international project standards and well-proven procedures.

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